# NEWTOWN BOARD OF EDUCATION <br> MONTHLY FINANCIAL REPORT <br> SEPTEMBER 30, 2023 

## SUMMARY

The third financial report for the year continues to provide year to date expenditures, encumbrances and now includes information for anticipated obligations. However, it is still early in the year and our account analysis has not yet begun. Therefore, in order to display a more realistic year-end balance, we have projected to fully expend all accounts associated with the major objects, professional services, purchased property services, property and miscellaneous.

It's important to note that we have not included projections in educational assistant sub-object as this is an area that currently has many unfilled positions. These accounts will be analyzed over the course of the next month and reclassifications and or projections will be included in the October/November report. We also have reclassifications and budget transfers to prepare in our administrative and certified teacher accounts.

During the month of September, the district spent approximately $\$ 6.2 \mathrm{M}$ for operations. Approximately $\$ 4.2 \mathrm{M}$ was spent on salaries with the remaining balance of $\$ 2.0 \mathrm{M}$ spent on all other objects. All expenditures at this time appear to be within the normal limits.

## MAJOR MOVERS

## SALARY ACCOUNTS

The overall salary object currently displays a positive position; however, there are a few subaccounts within this category that are experiencing pressure and will remain under close watch.

- Non-certified accounts - these accounts currently display a large overall projected balance due to open positions found in our para professional union. As of the end of September, we had a total of 22 openings; 5 classroom, 12 SPED and 5 Pre-K. The district has been advertising for these important support positions by distributing multiple flyers, attending a job fair and advertising on indeed and our district website.

In contrary, we are experiencing a large deficit in our Behavioral Tech positions. This was a major area of concern last year where we had to fill many of these positions by hiring an outside service. This year, the Board approved rate adjustments for this non-union group in an effort to eliminate the need for the outside service. We have funding available in our noncertified salary adjustment line that will be transferred in October/November into this account when a majority of these positions will hopefully be filled. As of this past month, we had 3 open positions that were supported by the outside service.

## OTHER PURCHASED SERVICES

- Out-of-district tuition - this account is currently showing a positive balance; however, it is still early in the year and encumbrances are still incoming. This account also includes tuition for our magnet students which is currently contributing to this balance. The excess cost grant revenue also plays a role in this balance as it is applied to the out-of-district special education tuition costs. The offset is $\$ 1,423,941$ however; this budgeted grant amount was based off of last year's numbers. Come December first, we will submit our actual costs and number of out placed students to the state and the reimbursement will be adjusted. This revision will be reflected in the November/December financial update.


## SUPPLIES

- All of our supply accounts are currently forecasted at a full spend at this time; however, included in this object is electricity which is currently under review as we are expecting some upcoming changes. If you recall last year, our virtual net metering program was a home run, saving the district hundreds of thousands of dollars in energy costs. This program does run on a calendar year and at this time, we have just hit our credit cap. What this means is for the remaining last quarter of the year, we will no longer receive credits form Eversource until we begin with a new year in January. I will provide the board with an updated forecast in the next financial report.


## ALL OTHER OBJECTS

Our account-by-account analysis will continue in the upcoming months and will provide more of an in-depth look at each account as more data becomes available. We will keep the board apprised of any issues or concerns as they arise.

## Emergency Repairs

There were no emergency repairs over $\$ 5,000$ for the month of September.

## Food Service Update

Our lunch program is its second year under the care of Chartwells. Now that they are more familiar with the district, our re-opening went off without a hitch. Our food service director, John Morris, is extremely passionate when it comes to providing our students with a variety of interesting and nutritionally balanced meals. John and his team are currently working on many new ideas for the upcoming year in conjunction with various marketing ideas, new concepts as well as a recycling program and waste management (more to come on this).

## New this Year

This year we have introduced a second hot lunch to our elementary students in order to provide a larger variety of choice. At the Middle School we opened our "made to deli" Boar's Head station where students can order a Boar's Head sandwich or sub and have it just the way they like it! And at the High School, we introduced a new concept bar called "Revolution Noodle" (see the picture below). This station provides students with a made to order noodle bowl where they can add a variety of toping that include protein and fresh vegetables. The station will be open three days per week and has already proven to be a big hit and will become a permanent station in the near future.

As you are aware, this year we converted back to paid lunches. Last year the state had provided funding for all student meals as a way to transition back into paid meals. The Board of Education also supplemented this program and meals were free of charge for the entire year. However, this year meals are now paid for by families and despite increasing costs for food and supplies, we have decided to maintain our pre-covid meal price structure.

As expected, the transition has proven to show less participation (approximately $10 \%$ ) but we are confident with all of the marketing, new concepts and exciting programs (mood boost, discovery kitchen and students' choice) we will have another successful year. Check out our district website for information on school lunch menus and also the attachment that contains information on some of these exciting programs.


Tanja Vadas
Director of Business
October 13, 2023

## NEWTOWN BOARD OF EDUCATION <br> 2023-24 BUDGET SUMMARY REPORT <br> FOR THE MONTH ENDING SEPTEMBER 30, 2023



| OBJECT <br> CODE | EXPENSE CATEGORY | $\begin{array}{r} \text { EXPENDED } \\ 2022-2023 \\ \hline \end{array}$ |  | $\begin{gathered} \text { 2023-2024 } \\ \text { APPROVED } \\ \text { BUDGET } \end{gathered}$ |  | YTD <br> TRANSFERS <br> 2023-2024 |  | CURRENT <br> BUDGET |  | YTDEXPENDITURE |  | ENCUMBER |  | BALANCE |  | ANTICIPATED OBLIGATIONS |  | PROJECTED BALANCE |  | $\begin{gathered} \text { \% } \\ \text { EXP } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 100 | SALARIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Administrative Salaries | \$ | 4,208,912 | \$ | 4,253,224 | \$ | 20,970 | \$ | 4,274,194 | \$ | 898,715 | \$ | 3,413,044 | \$ | $(37,565)$ | \$ | 4,415 | \$ | $(41,980)$ | 100.98\% |
|  | Teachers \& Specialists Salaries | \$ | 33,987,611 | \$ | 35,332,530 | \$ | $(16,025)$ | \$ | 35,316,505 | \$ | 4,150,836 | \$ | 31,117,552 | \$ | 48,117 | \$ | $(148,800)$ | \$ | 196,917 | 99.44\% |
|  | Early Retirement | \$ | 89,000 | \$ | 13,000 | \$ | - | \$ | 13,000 | \$ | 13,000 | \$ | - | \$ | - | \$ | - | \$ | - | 100.00\% |
|  | Continuing Ed./Summer School | \$ | 100,943 | \$ | 112,606 | \$ | 1,583 | \$ | 114,189 | \$ | 70,514 | \$ | 41,807 | \$ | 1,868 | \$ | 1,868 | \$ | - | 100.00\% |
|  | Homebound \& Tutors Salaries | \$ | 184,211 | \$ | 198,460 | \$ | - | \$ | 198,460 | \$ | 8,602 | \$ | 87,889 | \$ | 101,969 | \$ | 96,875 | \$ | 5,094 | 97.43\% |
|  | Certified Substitutes | \$ | 787,241 | \$ | 760,023 | \$ | - | \$ | 760,023 | \$ | 59,215 | \$ | 323,802 | \$ | 377,007 | \$ | 377,007 | \$ | - | 100.00\% |
|  | Coaching/Activities | \$ | 719,019 | \$ | 688,567 | \$ | - | \$ | 688,567 | \$ | 1,120 | \$ | 4,000 | \$ | 683,448 | \$ | 683,448 | \$ | - | 100.00\% |
|  | Staff \& Program Development | \$ | 128,011 | \$ | 130,250 | \$ | - | \$ | 130,250 | \$ | 18,438 | \$ | 2,484 | \$ | 109,329 | \$ | 109,329 | \$ | - | 100.00\% |
|  | CERTIFIED SALARIES | \$ | 40,204,949 | \$ | 41,488,660 | \$ | 6,528 | \$ | 41,495,188 | \$ | 5,220,439 | \$ | 34,990,577 | \$ | 1,284,172 | \$ | 1,124,141 | \$ | 160,032 | 99.61\% |
|  | Supervisors \& Technology Salaries | \$ | 1,000,730 | \$ | 1,020,284 | \$ | 27,057 | \$ | 1,047,341 | \$ | 210,980 | \$ | 759,638 | \$ | 76,723 | \$ | 78,441 | \$ | $(1,718)$ | 100.16\% |
|  | Clerical \& Secretarial Salaries | \$ | 2,326,236 | \$ | 2,420,059 | \$ | 53,116 | \$ | 2,473,175 | \$ | 428,561 | \$ | 1,968,710 | \$ | 75,904 | \$ | 63,000 | \$ | 12,904 | 99.48\% |
|  | Educational Assistants | \$ | 2,885,257 | \$ | 3,023,349 | \$ | - | \$ | 3,023,349 | \$ | 218,011 | \$ | 2,385,621 | \$ | 419,717 | \$ | 794 | \$ | 418,923 | 86.14\% |
|  | Nurses \& Medical Advisors | \$ | 892,743 | \$ | 957,221 | \$ | - | \$ | 957,221 | \$ | 109,638 | \$ | 777,490 | \$ | 70,093 | \$ | 62,478 | \$ | 7,615 | 99.20\% |
|  | Custodial \& Maint. Salaries | \$ | 3,247,428 | \$ | 3,391,717 | \$ | 26,634 | \$ | 3,418,351 | \$ | 736,938 | \$ | 2,673,163 | \$ | 8,250 | \$ | 44,852 | \$ | $(36,602)$ | 101.07\% |
|  | Non-Certied Adj \& Bus Drivers Salaries | \$ | - | \$ | 191,783 | \$ | 16,395 | \$ | 208,178 | \$ | - | \$ | - | \$ | 208,178 | \$ | - | \$ | 208,178 | 0.00\% |
|  | Career/Job Salaries | \$ | 158,051 | \$ | 180,335 | \$ | 1,714 | \$ | 182,049 | \$ | 25,019 | \$ | 152,732 | \$ | 4,298 | \$ | - | \$ | 4,298 | 97.64\% |
|  | Special Education Sves Salaries | \$ | 1,378,049 | \$ | 1,437,033 | \$ | 28,556 | \$ | 1,465,589 | \$ | 207,418 | \$ | 1,429,744 | \$ | $(171,572)$ | \$ | - | \$ | $(171,572)$ | 111.71\% |
|  | Security Salaries \& Attendance | \$ | 652,247 | \$ | 700,574 | \$ | - | \$ | 700,574 | \$ | 61,950 | \$ | 614,113 | \$ | 24,512 | \$ | - | \$ | 24,512 | 96.50\% |
|  | Extra Work - Non-Cert. | \$ | 123,294 | \$ | 115,721 | \$ | 10,000 | \$ | 125,721 | \$ | 41,537 | \$ | - | \$ | 84,184 | \$ | 84,184 | \$ | - | 100.00\% |
|  | Custodial \& Maint. Overtime | \$ | 290,185 | \$ | 236,000 | \$ | - | \$ | 236,000 | \$ | 20,038 | \$ | - | \$ | 215,962 | \$ | 215,962 | \$ | - | 100.00\% |
|  | Civic Activities/Park \& Rec. | \$ | 35,166 | \$ | 32,000 | \$ | - | \$ | 32,000 | \$ | 1,306 | \$ | - | \$ | 30,695 | \$ | 30,695 | \$ | - | 100.00\% |
|  | NON-CERTIFIED SALARIES | \$ | 12,989,385 | \$ | 13,706,076 | \$ | 163,472 | \$ | 13,869,548 | \$ | 2,061,396 | \$ | 10,761,210 | \$ | 1,046,942 | \$ | 580,405 | \$ | 466,537 | 96.64\% |
|  | SUBTOTAL SALARIES | \$ | 53,194,333 | \$ | 55,194,736 | \$ | 170,000 | \$ | 55,364,736 | \$ | 7,281,835 | \$ | 45,751,787 | \$ | 2,331,114 | \$ | 1,704,545 | \$ | 626,569 | 98.87\% |
| 200 | EMPLOYEE BENEFITS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Medical \& Dental Expenses | \$ | 8,772,698 | \$ | 9,556,747 | \$ | - | \$ | 9,556,747 | \$ | 2,463,411 | \$ | 7,066,134 | \$ | 27,202 | \$ | 27,202 | \$ | - | 100.00\% |
|  | Life Insurance | \$ | 89,281 | \$ | 88,000 | \$ | - | \$ | 88,000 | \$ | 21,477 | \$ | - | \$ | 66,523 | \$ | 66,523 | \$ | - | 100.00\% |
|  | FICA \& Medicare | \$ | 1,651,662 | \$ | 1,702,277 | \$ | - | \$ | 1,702,277 | \$ | 264,895 | \$ | - | \$ | 1,437,382 | \$ | 1,437,382 | \$ | - | 100.00\% |
|  | Pensions | \$ | 905,844 | \$ | 931,687 | \$ | 21,500 | \$ | 953,187 | \$ | 686,823 | \$ | 750 | \$ | 265,614 | \$ | 265,614 | \$ | - | 100.00\% |
|  | Unemployment \& Employee Assist. | \$ | 52,413 | \$ | 81,600 | \$ | - | \$ | 81,600 | \$ | - | \$ | - | \$ | 81,600 | \$ | 71,600 | \$ | 10,000 | 87.75\% |
|  | Workers Compensation | \$ | 423,781 | \$ | 415,367 | \$ | - | \$ | 415,367 | \$ | 218,675 | \$ | 196,676 | \$ | 16 | \$ | 16 | \$ | - | 100.00\% |
|  | SUBTOTAL EMPLOYEE BENEFITS | \$ | 11,895,679 | \$ | 12,775,678 | \$ | 21,500 | \$ | 12,797,178 | \$ | 3,655,282 | \$ | 7,263,560 | \$ | 1,878,336 | \$ | 1,868,336 | \$ | 10,000 | 99.92\% |


| OBJECT |  |  | EXPENDED | 2023-2024 <br> APPROVED <br> BUDGET |  | YTD TRANSFERS 2023-2024 |  | CURRENT BUDGET |  | YTD <br> EXPENDITURE |  | ENCUMBER |  | BALANCE |  | ANTICIPATED OBLIGATIONS |  | PROJECTED balance |  | $\begin{gathered} \text { \% } \\ \text { EXP } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CODE | EXPENSE CATEGORY |  | 2022-2023 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 300 | PROFESSIONAL SERVICES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Professional Services | \$ | 497,713 | \$ | 436,643 | \$ | \$ - | \$ | 436,643 | \$ | 87,791 | \$ | 23,902 | \$ | 324,950 | \$ | 324,950 | \$ | \$ - | 100.00\% |
|  | Professional Educational Serv. | \$ | 109,147 | \$ | 161,055 | \$ | \$ - | \$ | 161,055 | \$ | 23,611 | \$ | 22,990 | \$ | 114,454 | \$ | 114,454 | \$ | - | 100.00\% |
|  | SUBTOTAL PROFESSIONAL SERV. | \$ | 606,860 | \$ | 597,698 | \$ | \$ - | \$ | 597,698 | \$ | 111,402 | \$ | 46,892 | \$ | 439,404 | \$ | 439,404 | \$ | \$ - | 100.00\% |
| 400 | PURCHASED PROPERTY SERV. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Buildings \& Grounds Contracted Svc. | \$ | 691,410 | \$ | 691,550 | \$ | \$ - | \$ | 691,550 | \$ | 323,084 | \$ | 265,696 | \$ | 102,770 | \$ | 102,770 | \$ | \$ - | 100.00\% |
|  | Utility Services - Water \& Sewer | \$ | 122,590 | \$ | 135,620 | \$ | \$ - | \$ | 135,620 | \$ | 15,386 | \$ | \$ - | \$ | 120,234 | \$ | 120,234 | \$ | \$ - | 100.00\% |
|  | Building, Site \& Emergency Repairs | \$ | 507,151 | \$ | 475,000 | \$ | \$ - | \$ | 475,000 | \$ | 53,289 | \$ | 46,788 | \$ | 374,923 | \$ | 374,923 | \$ | \$ - | 100.00\% |
|  | Equipment Repairs | \$ | 218,088 | \$ | 249,170 | \$ | \$ - | \$ | 249,170 | \$ | 44,710 | \$ | 42,217 | \$ | 162,243 | \$ | 162,243 | \$ | \$ - | 100.00\% |
|  | Rentals - Building \& Equipment | \$ | 231,687 | \$ | 256,642 | \$ | \$ - | \$ | 256,642 | \$ | 46,725 | \$ | 140,176 | \$ | 69,740 | \$ | 69,740 | \$ | \$ - | 100.00\% |
|  | Building \& Site Improvements | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | \$ - | \$ | - | \$ | - | \$ | \$ - |  |
|  | SUBTOTAL PUR. PROPERTY SERV. | \$ | 1,770,926 | \$ | 1,807,982 | \$ | S - | \$ | 1,807,982 | \$ | 483,194 | \$ | 494,877 | \$ | 829,911 | \$ | 829,911 | \$ | \$ - | 100.00\% |
| 500 | OTHER PURCHASED SERVICES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Contracted Services | \$ | 1,299,344 | \$ | 904,744 | \$ | $(10,000)$ | \$ | 894,744 | \$ | 451,875 | \$ | 212,253 | \$ | 230,616 | \$ | 230,616 | \$ | \$ - | 100.00\% |
|  | Transportation Services | \$ | 4,596,980 | \$ | 4,907,573 | \$ | \$ - | \$ | 4,907,573 | \$ | 908,659 | \$ | 2,868,902 | \$ | 1,130,011 | \$ | 1,130,011 | \$ | \$ - | 100.00\% |
|  | Insurance - Property \& Liability | \$ | 443,316 | \$ | 446,219 | \$ | \$ - | \$ | 446,219 | \$ | 234,819 | \$ | 174,569 | \$ | 36,831 | \$ | 36,831 | \$ | \$ - | 100.00\% |
|  | Communications | \$ | 179,879 | \$ | 174,170 | \$ | \$ - | \$ | 174,170 | \$ | 55,459 | \$ | 100,213 | \$ | 18,499 | \$ | 18,499 | \$ | \$ - | 100.00\% |
|  | Printing Services | \$ | 25,262 | \$ | 22,966 | \$ | \$ - | \$ | 22,966 | \$ | 4,699 | \$ | 139 | \$ | 18,128 | \$ | 18,128 | \$ | \$ - | 100.00\% |
|  | Tuition - Out of District | \$ | 3,883,847 | \$ | 4,072,363 | \$ | - | \$ | 4,072,363 | \$ | 860,442 | \$ | 3,409,019 | \$ | $(197,098)$ | \$ | $(750,209)$ | \$ | 553,111 | 86.42\% |
|  | Student Travel \& Staff Mileage | \$ | 242,400 | \$ | 251,532 | \$ | - | \$ | 251,532 | \$ | 20,947 | \$ | 57,731 | \$ | 172,854 | \$ | 172,854 | \$ | - | 100.00\% |
|  | SUBTOTAL OTHER PURCHASED SERV. | \$ | 10,671,028 | \$ | 10,779,567 | \$ | $(10,000)$ | \$ | 10,769,567 | \$ | 2,536,900 | \$ | 6,822,826 | \$ | 1,409,841 | \$ | 856,730 | \$ | 553,111 | 94.86\% |
| 600 | SUPPLIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Instructional \& Library Supplies | \$ | 944,749 | \$ | 792,074 | \$ | \$ - | \$ | 792,074 | \$ | 285,850 | \$ | 112,496 | \$ | 393,728 | \$ | 393,728 | \$ | \$ - | 100.00\% |
|  | Software, Medical \& Office Supplies | \$ | 221,527 | \$ | 198,452 | \$ | \$ - | \$ | 198,452 | \$ | 78,011 | \$ | 20,208 | \$ | 100,233 | \$ | 100,233 | \$ | \$ - | 100.00\% |
|  | Plant Supplies | \$ | 398,008 | \$ | 365,600 | \$ | \$ - | \$ | 365,600 | \$ | 100,432 | \$ | 30,645 | \$ | 234,523 | \$ | 234,523 | \$ | \$ - | 100.00\% |
|  | Electric | \$ | 303,101 | \$ | 950,982 | \$ | \$ - | \$ | 950,982 | \$ | 113,000 | \$ | \$ - | \$ | 837,982 | \$ | 837,982 | \$ | \$ - | 100.00\% |
|  | Propane \& Natural Gas | \$ | 472,827 | \$ | 469,981 | \$ | \$ - | \$ | 469,981 | \$ | 27,337 | \$ | \$ - | \$ | 442,644 | \$ | 442,644 | \$ | \$ - | 100.00\% |
|  | Fuel Oil | \$ | 93,031 | \$ | 94,098 | \$ | \$ - | \$ | 94,098 | \$ | - | \$ | \$ - | \$ | 94,098 | \$ | 94,098 | \$ | \$ - | 100.00\% |
|  | Fuel for Vehicles \& Equip. | \$ | 130,729 | \$ | 238,356 | \$ | \$ - | \$ | 238,356 | \$ | 22,060 | \$ | \$ - | \$ | 216,296 | \$ | 216,296 | \$ | \$ - | 100.00\% |
|  | Textbooks | \$ | 631,236 | \$ | 67,787 | \$ | - | \$ | 67,787 | \$ | 31,178 | \$ | 3,320 | \$ | 33,288 | \$ | 33,288 | \$ | S - | 100.00\% |
|  | SUBTOTAL SUPPLIES | \$ | 3,195,208 | \$ | 3,177,330 | \$ | \$ - | \$ | 3,177,330 | \$ | 657,868 | \$ | 166,669 | \$ | 2,352,792 | \$ | 2,352,792 | \$ | \$ - | 100.00\% |



NEWTOWN BOARD OF EDUCATION
DETAIL OF TRANSFERS RECOMMENDED
SEPTEMBER 30, 2023

|  | FROM |  |  | TO |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|c\|} \hline \text { OBJECT } \\ \text { CODE } \end{array}$ | AMOUNT |  |  | $\begin{array}{\|l\|} \hline \text { OBJECT } \\ \text { CODE } \end{array}$ | AMOUNT |  |  |
| 100 | \$45,405 | NON-CERTIFIED ADJ $\$ 45,405$ 001840880000-51271 DISTRICT - OTHER SERV | NON-CERT SALARY ADJ | 100 | \$45,405 | CUSTODIAL \& MAINT. SALARIES   <br> $\$ 6,122$ $001900960000-51254$ B\&G - CUSTODIAL <br> $\$ 12,904$ $001900960000-51255$ B\&G - CUSTODIAL <br> $\$ 26,379$ $001900960000-51257$ B\&G - CUSTODIAL | CUSTODIAL SALARIES - HOM <br> CUSTODIAL SALARIES - RIS <br> CUSTODIAL SALARIES - HS |
|  | \$45,405 | TOTAL TRANSFER REQUEST |  |  | \$45,405 | TOTAL TRANSFER REQUEST |  |

SEPTEMBER 30, 2023

| AMOUNT |  | FROM |  | TO | REASON |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | CODE | DESCRIPTION | CODE | DESCRIPTION |  |
| ADMINISTRATIVE |  |  |  |  |  |
| \$45,405 | 100 | NON-CERTIFIED ADJ | 100 | CUSTODIAL \& MAINT. SALARIES | TO ADJUST SALARY BUDGETS FOR NEW CONTRACT RATES AND STAFFING CHANGES |
| \$45,405 | TOTAL TRASNFER REQUEST |  |  |  |  |

